

# Executive Bio



## **Jay Hammond**

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*Vice President - Medical*

### **PROFESSIONAL EXPERIENCE**

Jay started in commercial real estate in 2006 after serving as a healthcare consultant for 5 years. With a background in Finance and Economics, Jay began consulting with healthcare professionals and small businesses to minimize occupancy costs and maximize the efficiency of his client's space. Jay has worked with tenants ranging from start-ups to fortune 1000 companies, and has applied his knowledge of the commercial real estate market to help his clients achieve their goals.

Jay specializes in working with tenants and landlords focusing on the Healthcare industry and related fields. Jay's experience as a healthcare consultant has provided him with the essential knowledge of how existing practices thrive and allows him to provide specialized insight as to how practice's real estate decisions will affect their long-term success. Jay provides landlord's with a tenant's perspective and allows landlord's to focus their effort on attracting tenants who will thrive in the property, thus minimizing defaults and increasing the likelihood of tenant success.

Jay prides himself with developing a strong working relationship with many of the Healthcare focused commercial real estate agents and believes that those relationships yield positive results for his tenants and landlords alike.

Jay believes that working with a limited amount of clients allows him to provide them with the best possible service. He believes that responsiveness, professionalism, and accountability are key in providing the service that his clients deserve.

### **NOTABLE ASSIGNMENTS**

- Physicians Immediate Med - Site Selection and Leasing of 100,000 + SF
- Montreal Medical Center - Leasing of +/- 50,000 SF
- Crescent Medical Center - Leasing of +/- 50,000 SF
- CPS Properties - Leasing of +/- 40,000 SF
- Summit MOB - Leasing of +/- 20,000 SF
- USPh - 600 + Location Physical Therapy Group, Site Selection
- Allstate Insurance Agency - Fortune 100 Insurance Group, Site Selection
- Qwickrate - Financial Services Company, Site Selection

### **CREDENTIALS AND AFFILIATIONS**

- University of Georgia - B.S. in Finance and Economics
- Certified Commercial Investment Member (CCIM) - Candidate
- National Association of Realtors (NAR)
- Business Resource Group (BRG)
- Atlanta Commercial Board of Realtors (ACBR)