

# Executive Bio



**David R. Paulson, SIOR**

Senior Vice President  
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## David R. Paulson, SIOR - Senior Vice President

### PROFESSIONAL EXPERIENCE

David R. Paulson is Senior Vice President at RG Real Estate and has been in the commercial real estate business for over thirty (30) years. He provides a wide variety of services to his clients, including acquisitions and dispositions and landlord and tenant representation, for office and industrial users and investors. He has negotiated transactions in excess of 35 million square feet for a total value of over \$100M throughout his career. Clients have ranged from multi-jurisdictional national corporations to locally owned businesses. Repeat clients have consistently been a focus of Mr. Paulson's, along with representation of non-profit organizations.

Prior to joining RG Real Estate, Mr. Paulson was Senior Vice President/Principal with Blue & Obrecht/CORFAC International in Baltimore, MD. Likewise, he was the first Executive Director of the Maryland Economic Development Corporation (MEDCO), having been appointed by two governors of Maryland. MEDCO's focus was on redeveloping distressed assets.

### NOTABLE OFFICE BUILDING/INVESTMENT SALE ASSIGNMENTS

|                          |                        |            |
|--------------------------|------------------------|------------|
| • 5200 Glen Arm Road     | Glen Arm, Maryland     | 202,000 SF |
| • 11433 Cronridge Drive  | Owings Mills, Maryland | 30,000 SF  |
| • 6709 Whitestone Road   | Woodlawn, Maryland     | 52,000 SF  |
| • 3510 Marmenco Court    | Halethorpe, Maryland   | 65,000 SF  |
| • 3455 Wilkens Avenue    | Baltimore, Maryland    | 40,000 SF  |
| • 4501 E. Lombard Street | Baltimore, Maryland    | 28,500 SF  |
| • 916 N. Charles Street  | Baltimore, Maryland    | 22,000 SF  |
| • 717 Light Street       | Baltimore, Maryland    | 10,000 SF  |
| • 2636 W. North Avenue   | Baltimore, Maryland    | 5.42 Acres |

### NOTABLE TENANT/LANDLORD TRANSACTIONS

|                                |                          |                       |
|--------------------------------|--------------------------|-----------------------|
| • Maximus                      | Baltimore                | 50,000 SF             |
| • MCB Capital                  | Baltimore                | Multiple Transactions |
| • BMZ Development              | Woodlawn & Baltimore CBD | 60,000 SF             |
| • Correct RX Pharmaceutical    | BWI                      | 40,000 SF             |
| • Evergreen Health Cooperative | Baltimore Metro & PG Co  | 28,000 SF             |
| • Anchorage Business Center    | Woodlawn                 | 17,000 SF             |
| • Checkerspot Brewing          | Baltimore                | 10,240 SF             |
| • Aurora Health OBGYN          | Owings Mills             | 9,500 SF              |
| • MD Multi Housing Association | Owings Mills             | 6,300 SF              |
| • Vaya Pharmaceutical          | Columbia                 | 4,500 SF              |
| • Whiting-Turner Construction  | Baltimore                | 20 Acres              |

### NOTABLE NON-PROFIT TRANSACTIONS

- Open Society Institute
- Abilities Network
- Casey Family Services
- MD Family Network
- Mental Health Association of Maryland
- Advocates For Children and Youth
- Johns Hopkins Community Physicians

### CREDENTIALS AND AFFILIATIONS

- University of Maryland - Bachelor of Arts, with honors
- University of North Carolina - Master of Regional Planning
- Society of Industrial and Office Realtors (SIOR)
- CoStar Power Broker Awards  
Baltimore Area Power Broker Award - Top Office Leasing Brokers, 2016, 2013